



NEWS RELEASE

CALLAN ASSOCIATES HIRES SALLY HASKINS TO EXPAND REAL ESTATE CONSULTING PRACTICE

SAN FRANCISCO, May 10, 2010 — Callan Associates today announced that Sally Haskins joined the firm as a senior vice president in the Real Estate Consulting group on May 3. In her new role, Ms. Haskins will work with existing clients, assist in growing the firm's real estate consulting business and contribute to the overall goal of building-out Callan's alternatives consulting practice.

“This is an important step forward in the evolution of our real estate consulting business and we are delighted to attract an investment professional with Sally's exceptional competence and skill,” said Jamie Shen, senior vice president and alternative investments consulting practice leader at Callan Associates. “With more than 20 years in the real estate industry, Sally is a seasoned veteran and has worked for, and with, many plan sponsors; her perspective will be immensely productive in advising Callan's clients.”

Shen added “For many years, Callan has been steadfast in its approach to non-discretionary real estate consulting. Our clients value our high level of service and investment advice and we want to ensure, with the anticipated growth in this investment class, that we have the capability to maintain that standard of service while we grow our business.”

Ms. Haskins joins Callan Associates from ING Clarion where she was a director in the Client Service and Marketing group. Previously, at Russell Investment Group, she served as Head of Property, Asia-Pacific where she directed manager research and selection of Asian private equity real estate funds from Russell's Sydney office. While working in Russell's US office, she designed and directed the firm's comparative analysis and ranking of core and value added open-end commingled funds. Before that, she was a portfolio manager with Institutional Property Consultants, Inc., responsible for managing client relationships and conducting due diligence on investment managers.

Ms. Haskins began her career as an acquisition officer at the State Teachers Retirement System of Ohio. She earned an MS in Real Estate Appraisal and Investment from the University of Wisconsin-Madison in 1989 and a BA in Economics, Magna Cum Laude and Phi Beta Kappa, from St. Olaf College in 1986.

Ms. Haskins will initially be based in Callan's San Francisco office.

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About Callan Associates

Founded in 1973, Callan Associates is one of the largest independently-owned investment consulting firms in the country. Headquartered in San Francisco, Calif., the firm provides research, education, decision support and advice to a broad array of institutional investors through five distinct lines of business: Fund Sponsor Consulting, Independent Adviser Group, Institutional Consulting Group, Callan Investments Institute and the Trust Advisory Group. Callan employs more than 160 people and maintains four regional offices located in Denver, Chicago, Atlanta and Florham Park, NJ. For more information, visit www.callan.com.

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